



Sales Representative Position

Responsibilities include:

- ◆ Scheduling appointments with clients
- ◆ Develop New Business
- ◆ Conducting consultant calls
- ◆ Prepare marketing proposals, campaigns and commercials
- ◆ Servicing clients
- ◆ Planning and executing promotions
- ◆ Minimum of 45 hours per week, including evenings, weekends and special events

Qualifications include:

- ◆ Sales experience is preferred
- ◆ Excellent communication and computer skills
- ◆ Confidence
- ◆ Self Motivated
- ◆ Drive to succeed
- ◆ Intense desire to help advertisers achieve results
- ◆ High energy level with successful record of achievement

If you possess all of the above qualifications and wish to apply for this position, please send a letter of application and resume with references to:

**Mid-West Family Broadcasting
(WMAY/WNNS/WQLZ/ALICE)
P.O. Box 460
Springfield, IL 62705
Attention: Sales**

Or email to: EEO@wqlz.com

EOE/MF

Application Deadline is March 10, 2010